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## **ORDER**

FIRST COAST NEWS

Orders	Order / Rev:	692426 - 3								
	Alt Order #:	06193278				FIRST FO	RYOU			
	Product Desc:	SENATE RACE				A GANNETT COMPANY  WJXX-TV				
	Estimate:	477								
	Flight Dates:	09/19/12 - 09/24/	09/19/12 - 09/24/12			Jim Quinn				
	Original Date / Rev:	06/20/12 / 08/28/	12	Sales Office	:	T-PHI				
	Order Type:	Political	Political		n:	NAT				
Agency	Name:	Abar Hutton Med	dia/ POL							
	Buying Contact:			—— Billing Type:	— Billing Type:		Cash			
	Billing Contact:			Billing Caler	— Billing Calendar:		Broadcast			
		6190 Grovedale Court Suite 200 Alexandria, VA 22310		Billing Cycle:		EOM/EOC				
				Agency Con	nmission:	15%				
Advertiser	Name:	Nelson, B/ D / U	S Senate							
	Demographic:	A35+		—— New Busine	ss Thru:					
	Product Codes:	PL-US Senate P-3		Order Separation:		00:15:00				
	Priority:			Advertiser E	xternal ID:					
	Revenue Codes:	AGY, GEN, POL		Agency Exte	ernal ID:					
Bill Plan				Totals						
Start Date	End Date # Spots	Gross Amount	Net Amount	Month	# Spots	Gross Amount	Net Amount	Ratin		
08/27/12	09/24/12 5	\$1,160.00	\$986.00	September 2012	5	\$1,160.00	\$986.00	0.0		
				Totals	5	\$1,160.00	\$986.00	0.0		
Account Ex	ecutives					_				

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Jim Quinn			Start Of Order - End Of Order	100%

Order Share	Share	Total
WJXX-TV	7%	\$1,160.00
Market	100%	\$16,571.43

Competitive Share	Share	Total
CABLE	0%	\$0.00
WAWS	9%	\$1,491.43
WCWJ	1%	\$165.71
WJXT	28%	\$4,640.00
WTEV	25%	\$4,142.86
WTLV	30%	\$4,971.43

Ln Ch Start End	Inventory Code Break	Start/End Time Days	Len Spots	Rate Pri Rtg Type	Spots	Amount
1 WJXX 09/20/12 09/20/12	3	M-F 7a-9a T	:30 1	\$110.00 P-3 0.00 NM	1	\$110.00
	M-F 7a-9a					
Start Date End Date	Weekdays Spots/Week	Rate Rating				
Week: 09/17/12 09/23/12	T 1	\$110.00 0.00				
2 WJXX 09/19/12 09/24/12	FCN News at 11pm CM	M-Su 11p-11:35p M-W	:30 2	\$225.00 P-3 0.00 NM	2	\$450.00
	M-Su 11-11:35p					
Start Date End Date	Weekdays Spots/Week	Rate Rating				
Week: 09/19/12 09/25/12	M- W 2	\$225.00 0.00				
3 WJXX 09/22/12 09/22/12	FCN Sat News at 6:30 CM	Sat FCN News WeS-	:30 1	\$150.00 P-3 0.00 NM	1	\$150.00
	Sat 6:30-7p/7p news after footb	ρέ				
Start Date End Date	Weekdays Spots/Week	Rate Rating				
Week: 09/17/12 09/23/12	S- 1	\$150.00 0.00				

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Order / Rev: 692426 - 3 Advertiser: Nelson, B/ D / US Senate

Alt Order #: 06193278 Product Desc: SENATE RACE WJXX-TV

Flight Dates: 09/19/12 - 09/24/12 Estimate: 477

Ln	Ch	Start	End	Inventory Code	Break	Start/End T	ïme Days	Len Sp	ots	Rate Pri	Rtg Type S	Spots	Amount
4	WJXX	09/19/12	09/19/12	Wed Prime A	CM	Wed 8p-9p	W	:30	1	\$450.00 P-5	0.00 NM	1	\$450.00
Middle/ Suburgatory													
	Star	t Date E	End Date	Weekdays S	Spots/Week	Rate	Rating						
W	eek: 09/1	7/12	09/23/12	W	1	\$450.00	0.00				<u> </u>		

Totals 5 \$1,160.00